

Proponowane lektury

### Intro

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### The role of emotions

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### Environmental preferences

Allcott, H., Rogers, T. 2014. The short-run and long-run effects of behavioral interventions: experimental evidence from energy conservation. *American Economic Review*

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### Macro-behavioral economics

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### Risk preference

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Croson, R. and J. Sundali (2005). The Gambler's Fallacy and the Hot Hand: Empirical Data from Casinos. *Journal of Risk and Uncertainty*.

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### Time preference, self-control

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### Strategic reasoning

Nagel, R. (1995). Unraveling in Guessing Games: An Experimental Study, *American Economic Review*.

Levitt, S., J. List, and S. Sadoff (2011). Checkmate: Exploring Backward Induction among Chess Players. *American Economic Review*.

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### Social preferences

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## Behavioral finance

Gneezy, U. And J. Potters (1997) An Experiment on Risk Taking and Evaluation Periods  
*Quarterly Journal of Economics*.

Barber, B. and T. Odean (2001) Boys will be Boys: Gender, Overconfidence, and Common  
Stock Investment *Quarterly Journal of Economics*.